

Tips For Selling Your Current Home

1. De-Clutter!

- Pack up those knickknacks.
- Clean off everything on the kitchen counters.
- Put essential items used daily in a small box that can be stored in a closet when not in use.
- Clean and organize closets, cupboards and storage areas.

2. De-Personalize.

- Pack up those personal photographs and family heirlooms. You want buyers to imagine their own photos on the walls, and they can't do that if yours are there! You want buyers to say, *"I can see myself living here."*

3. Rearrange/ Remove Furniture.

- Almost every home shows better with less furniture. Leave just enough furniture in each room to showcase the room's purpose and plenty of room to move around.

4. Make Minor Repairs.

- Replace cracked floor or counter tile.
- Patch holes in walls.
- Fix leaky faucets.
- Fix doors that don't close properly and kitchen drawers that jam.
- Consider painting your walls neutral colors.

5. Make the House Sparkle!

- Wash windows inside and out.
- Clean out cobwebs.
- Clean out refrigerator.
- Dust furniture, ceiling fan blades and light fixtures.
- Clean and air out any musty smelling areas. Odors are a no-no.

6. Scrutinize.

- Go outside and open your front door. Stand there. Do you want to go inside? Does the house welcome you?
- Linger in the doorway of every single room and imagine how your house will look to a buyer.

7. Check Curb Appeal.

- Mow the lawn.
- Paint faded window trim.
- Plant yellow flowers or group flower pots together. Yellow evokes a buying emotion. Marigolds are inexpensive.
- Trim your bushes.

8. Stage Your Home.

- Leave all the lights on.
- Empty trash cans.
- Open blinds and curtains.
- Use air fresheners.
- Bake cookies...skip the onion and garlic soup.



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